

# Tantus|OnPoint

## Mentor-Protégé Joint Venture Fact Sheet

### Tantus|OnPoint Joint Venture

The Tantus|OnPoint Joint Venture was formed by Tantus Technologies, Inc. (Tantus) and OnPoint Consulting, Inc. (OnPoint), under the U.S. Small Business Administration's (SBA) Mentor-Protégé Program, to provide the Federal Government with high-quality, information technology support services.

### About the SBA Mentor-Protégé Program

The Mentor-Protégé program is offered under the 8(a) Business Development Program. It is intended to enhance the 8(a) company's capability to successfully compete in Federal Government procurements.

The Mentor firm (OnPoint) and the Protégé firm (Tantus) entered into a written agreement outlining the services provided by OnPoint. SBA reviewed and approved the agreement and monitors the success of the relationship.

### Advantages of the Tantus|OnPoint Joint Venture

- Less risk to the Government as Tantus|OnPoint provides agency knowledge and work experience combined with financial stability, staffing, and technical expertise
- 100% 8(a) and/or Small Business credit to the Government
- More effective delivery of services to Government as a result of Tantus receiving organizational maturity assistance in the form of technical and financial management, operations and infrastructure support, expanded corporate capabilities, and business and proposal development
- Growth opportunities for both Tantus and OnPoint that may not exist outside of this program
- Applicable NAICS include, but are not limited to
  - 541511    ▪ 541319    ▪ 541690    ▪ 561210
  - 541512    ▪ 541611    ▪ 541710    ▪ 517110
  - 541513    ▪ 541618    ▪ 561110    ▪ 517910

### Proven Success

Awarded the ABA Financial Support Services contract by the Federal Aviation Administration (FAA). This seven-year contract, valued at \$89 million, is to provide technical support for ABA's mission critical financial systems and processes.

### Contacts

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### About Tantus

Tantus is an enterprise software solutions provider specializing in the delivery of innovative, flexible, successful solutions to federal agencies.

- Tantus is certified under the SBA 8(a) Program through September 2013 and is on the GSA IT-70 Schedule.
- Tantus personnel have supported the Federal Aviation Administration since 1998. Tantus designed, implemented, and currently maintains: the Labor Distribution and Analysis System, the Project Activity Dictionary System, the Advanced Reporting System, and the reporting functionality for the Cost Accounting System.
- Core capabilities include data warehousing, business intelligence, financial systems management and systems development and engineering.
- Clients include the Federal Aviation Administration, Department of Treasury, Arlington County and Avendra.



### About OnPoint

OnPoint is an ISO 9001:2000 certified, technology and management consulting firm, and graduate of the SBA 8(a) program, with over twelve years experience supporting Federal programs with technology, program management, and financial systems support.

- 2007 Revenue: \$37 Million with 200+ staff
- Employee retention rate of 90% over the past five years, ensuring program stability and institutional knowledge
- Dun and Bradstreet customer satisfaction rating of 1.07 (exceeding customer's expectations)
- Average award fee rating of 95% on performance-based contracts
- Department of Transportation, Office of the Secretary's Minority Business Enterprise of the Year
- Core capabilities include network operations, systems development, information assurance, and project management.
- Customers include the Departments of Agriculture, Commerce, Defense, Energy, Transportation, Treasury, and the National Institutes of Health, Securities and Exchange Commission, and many other Federal Governmental agencies